

What is the Contractor Support Specialist (CSS) Program?

The CSS Program is an initiative to help develop a relationship between Tremco and our contractors. The Specialist will be expected to perform trainings, demonstrations and provide technical support to help influence our contractor's product selections and drive discretionary business. The Specialist will also be working closely with the Sales Representatives in the Region to which they are assigned.

How long does it take to graduate from the program?

The graduation process is a relatively short one for the Specialist. They attend a week-long class that will thoroughly prepare them for providing trainings and demonstrations for Tremco customers. They will also be armed with the knowledge and expertise of Tremco's Product Group that will help them answer any Technical questions a contractor or customer may have.

Do I need to have prior experience in sales or construction to get involved?

Field experience as a Sales Associate, Sales Representative or WTI Field Resource Representative is preferred before becoming a Contractor Support Specialist. As a Specialist, you will be a resource to your local Tremco Sales Representatives as well as Tremco contractors and customers. We are looking for driven individuals that are confident in their ability to represent the technical knowledge of Tremco.

How do I become a Contractor Support Specialist?

Positions are often available throughout the year. If you believe you are the right candidate for the position, please contact or apply directly to the position through our Recruiting Department.